



SLATTERY SALES GROUP, INC.

VALUE DIFFERENTIATION STRATEGIES
AND EXECUTION THAT ENHANCE RESULTS



SPEAKER
PROFILE



VIDEO
CLIPS



LIST OF
SPEECHES



BOOK A
DATE

OVERCOMING THE
3 BIGGEST CHALLENGES
TO PROFITABLE GROWTH

877.871.3772 INFO@SLATTERYSALES.COM

SEE THE SLATTERY DIFFERENCE IN ACTION >>>

WHAT WE DO THE SLATTERY DIFFERENCE SERVICES/PROGRAMS SCHEDULE CLIENTS PARTNERS

If your sales force . . .

Faces pressure to match low bids by 'B' players . . .

Frequently encounters deal mortality after a demo or proposal . . .

Confronts unacceptably long sales cycles . . .

. . . you've come to the right place.

We're Slattery Sales Group, bringing clarity and structure to enterprises engaged in complex sales. By developing or fine-tuning value-differentiation strategies and integrating them into the sales process, we've helped more than 2,000 companies:

- Overcome the 3 biggest challenges to profitable growth.
- Grow Revenues.
- Optimize margins.
- Improve sales productivity
- Empower salespeople to meet/exceed revenue objectives.
- Erode competitive value propositions and market share.

 VIEW VIDEO

Ignite your next Sales Meeting or Industry Event with Terry Slattery